



I would appreciate having the opportunity to help you purchase a home in our area. It would be an honor to be your Realtor of choice.

Buying real estate is one of the most important experiences in any person's life. Choices, wise or otherwise, made when buying a home or investment will affect the quality of your life for years to come.

For a buyer to make a wise choice, many questions need to be asked, decisions must be made and numerous options must be weighed. It is your agent's responsibility to help you through this complicated and often confusing process. Please choose your Realtor carefully.

The most important asset a real estate consultant can possess is empathy. Be sure your agent cares more about your needs than the commission check he/she may earn.

To help you better understand the buying experience, I have enclosed an outline of the purchasing process. I sincerely hope you find it helpful!

Once again, I would appreciate having the opportunity to be your real estate consultant. My primary responsibility is to help you make wise choices. It is a responsibility I don't take lightly. Thank you in advance for your consideration.



**Mary Hester, JD, RECS**

*Multi Million Dollar Producer*

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**By choosing an agent carefully, home buyers can substantially increase the value of their investment, and reduce inconveniences.**

**Having the keys to the right home will affect the quality of your life for years to come!**

